

"I wouldn't have traded my Pacific Seacraft Crealock 37 for any other boat in the world. Until they came out with the 44." *Wayne Braud*

## A Tale Of Two Boats

How the resale value of a Crealock 37 enabled the purchase of the new Crealock 44.

Wayne Braud, President of XL Corporation, an adhesives manufacturer, recently bought the newest yacht from Pacific Seacraft Corporation, the Crealock 44, Hull #1. However, Wayne is no stranger to Pacific Seacraft. Two years ago, he bought a Crealock 37.

"I did look at a lot of other boats before I found the 37," says Wayne, "but when I got to Pacific Seacraft and the 37, I stopped looking. And being an engineer, I liked Pacific Seacraft's good, solid engineering. I admire and enjoy Bill Crealock's philosophy of designing for safety. While I want to go as fast as I can, I want to be sure I get there."

"In the two years we had the 37, my wife and I have cruised to Bermuda, the Bahamas, Florida Keys, off the coast of Mexico, around the western tip of Cuba, the Tortugas and the general eastern seaboard. I didn't get to do as much as I wanted though, because, after all, I still work for a living."

"I did want a little more room, but I wouldn't have traded my 37 for any other boat in the world...until they came out with the 44," says Wayne.

"We had kept the 37 in mint condition. We did the outside teak every three months. Everything worked perfectly. Nothing was worn out or broken. All the bronze hardware was excellent. It looked as good as the day I bought it. It was up for sale for three weeks and the first guy that looked at it bought it."

### "I got what I paid for."

"I thought I must've asked too little because they didn't even dicker with me. I didn't come off on the price or do anything. I'm a horse trader by nature and I hate when people take me up on my first offer," confides Wayne.

"They didn't balk. It was a young couple from Minneapolis and they were just getting into sailing and they wanted a good, safe

boat. His wife was very meticulous and wanted everything perfect and safe."

The Crealock 44 is built for life at sea.

Now Wayne is enjoying his Crealock 44 and looking forward to longer cruises, a hit more room and lot more luxury. "When you get to our age and position, you want to travel in as much luxury as you can afford. The 44 is perfect for us because it has the extra stateroom and the space for all the nice touches like air conditioning."

"In fact, I spoke to Bill Crealock when he was designing the 44 and I suggested he put the two heads on opposite sides of the boat because I found that using the head was difficult when the boat is heeled over," relates Wayne. "He obligingly made that change and a few other minor things I asked for."

"I sailed the 44 during the sea trials in California and although it's a larger boat than the 37, I found it to be at least as nimble as my 37. If it treats me as well as my 37 did, I'll be extremely happy."

### A Pacific Seacraft yacht is an investment in a lifetime of sailing pleasure.

Pacific Seacraft Corporation is recognized throughout the world as the maker of quality yachts. No matter what your passages, be they harbor-hopping or world

Wayne's 1st Pacific Seacraft Crealock 37 "Lagniappe" Cajun for a little something extra



Interior of Wayne's new Crealock 44

*"She was beautiful. Being a woodworker myself, I really appreciated the fine woodworking and joinery these boats have."*

cruising, Pacific Seacraft makes a quality yacht for your exact needs.

In fact, Pacific Seacraft boats is considered by FORTUNE magazine to be one of America's best 100 products. FORTUNE stated quite simply that Pacific Seacraft builds the finest cruising sailboats of their size - the only sailboat manufacturer named.

Wayne Brand at the helm of his new Crealock 44, during sea trial off Newport Beach, California..



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